



PRIME PRACTICE
The Dental Management Specialists



The *World Famous* Clinical Communications Seminar

Duration
2 days, up to 14 CPD hours

Who should attend
Dentists & select team members

Dates- 2019

<input type="checkbox"/>	Jan 24-25	Auckland
<input type="checkbox"/>	Feb 5-6	Melbourne
<input type="checkbox"/>	Feb 13-14	Brisbane
<input type="checkbox"/>	Mar 13-14	Adelaide
<input type="checkbox"/>	Apr 9-10	Perth
<input type="checkbox"/>	May 9-10	Sydney
<input type="checkbox"/>	May 15-16	Canberra
<input type="checkbox"/>	May 23-24	Auckland
<input type="checkbox"/>	Jul 3-4	Melbourne
<input type="checkbox"/>	Jul 31- Aug 1	Brisbane
<input type="checkbox"/>	Aug 28-29	Adelaide
<input type="checkbox"/>	Sep 10-11	Sydney
<input type="checkbox"/>	Sep 18-19	Wellington
<input type="checkbox"/>	Oct 30-31	Perth
<input type="checkbox"/>	Nov 14-15	Sydney

Primespeak Seminar

Get your patients wanting the treatment you know they need

Primespeak teaches dentists how to:

- Remove any perception of sales pressure in their treatment presentation;
- Present optimum treatment to patients in a 100% ethical way;
- Increase patient ownership of their dental conditions;
- Bridge the gap between what a patient thinks they need and what you think they need;
- Stop the 'sub-optimal treatment communication cycle' and ALWAYS present the right treatment without fear of rejection;
- Take the stress out of communicating with patients;
- NEVER be rejected;
- ALWAYS maintain trust and rapport with patients.

If you can master these principles and concepts, case presentation will sky rocket. Just by utilising bits and pieces our case acceptance has already increased exponentially.

DR BINGHAM, USA

Primespeak has removed the burden of stress when communicating with patients. I never feel rejected because patients understand and feel empowered by my communication...

DR RADITOLANA, AUS

Primespeak is honestly the most significant thing that has happened in my dental career and has paved the way I do dentistry.

DR KIM, AUS

If you want to be comprehensive, enjoy your examination experience and get the patient accepting the optimal treatment, then this course is for you!

DR JAMES, NZ

Primespeak has enabled me to do more of the dentistry I love and for my patients to ask for it.

DR HO, WA

Presented to SOLD OUT venues in America, Asia, the UK and Australia.



Primespeak Seminar

Please send the completed registration form to:

Email: info@primepractice.com.au

Fax: +61 2 8935 0699

Post: Level 1, Suite 1, 59-75 Grafton St, Bondi Junction, Sydney, 2022

Course & Location Please tick	Attendees Please include full names	Course Costs If held in Australia, costs in AUD. If held in NZ, costs in NZD, no GST applicable.
Primespeak Seminar- 2019 <input type="checkbox"/> Jan 24-25 Auckland <input type="checkbox"/> Feb 5-6 Melbourne <input type="checkbox"/> Feb 13-14 Brisbane <input type="checkbox"/> Mar 13-14 Adelaide <input type="checkbox"/> Apr 9-10 Perth <input type="checkbox"/> May 9-10 Sydney <input type="checkbox"/> May 15-16 Canberra <input type="checkbox"/> May 23-24 Auckland <input type="checkbox"/> Jul 3-4 Melbourne <input type="checkbox"/> Jul 31- Aug 1 Brisbane <input type="checkbox"/> Aug 28-29 Adelaide <input type="checkbox"/> Sep 10-11 Sydney <input type="checkbox"/> Sep 18-19 Wellington <input type="checkbox"/> Oct 30-31 Perth <input type="checkbox"/> Nov 14-15 Sydney	1 Name _____ Position _____ Email _____ 2 Name _____ Position _____ Email _____ 3 Name _____ Position _____ Email _____	No. of Dentists _____ x \$2850 = \$ _____ No. of Team _____ x \$1450 = \$ _____

COURSE INFORMATION

Time	Cost
8am - 4:30pm	\$2850 + GST for dentists and \$1450 + GST for team members / Dental Hygienists / OHTs. Includes refreshments, lunch and all course documentation.

Who should attend

This course is designed for dental clinicians (dentists, dental specialists, dental hygienists, dental and oral health therapists). However, clinicians may choose to bring along team members who work closely with them.

TOTAL	= \$ _____
Less Early Bird Discount[^] if registering one calendar month before	= \$ _____
SUBTOTAL	= \$ _____
Plus 10% GST (AUD ONLY)	= \$ _____
TOTAL	\$ _____

Role: Practice Owner Dentist Other

Practice Owner	Practice name	
Address	Town / City	
Country	Postcode	Mobile number
Email address	Where did you hear about us?	

Card: Visa Mastercard American Express (AUD only)

Invoice to		
Card number	Expiry	CCV
Name on Card	Signature	

TERMS & CONDITIONS: All applications are subject to availability. **CANCELLATIONS:** Up to 4 weeks prior to the event/practice visit a 25% refund is available for cancellations or applicants are able to transfer to another Prime Practice workshop or Prime Compliance service (at the same cost) free of charge. No refund will be given for cancellations made with less than 4 weeks notice. Cancellations must be received in writing. Substitution of delegates can occur at any time at no cost. **COST:** Prime Practice reserves the right to charge the correct advertised amount if calculations above are incorrect. **ENROLMENT:** You will receive confirmation of your registration within 2 working days. If not, contact Prime Practice. To avoid disappointment, do not book travel and/or accommodation until your registration is confirmed via email. **CPD:** AUS: Prime Practice guarantees this course is compliant with the current Dental Board of Australia Guidelines on CPD. NZ: NZDA verifies, that based on the information provided to NZDA, this activity meets the Dental Council policy requirements for CPD. NZDA CPD verification does not imply promotion or endorsement of the contents of any course. Attendees need to use professional judgment to assess the validity and usefulness of techniques, materials or therapeutic products to their own practice. Personal certificates containing all CPD information will be made available at the end of the workshop. **THE PRIME PROMISE:** Thousands of dental practices world-wide can testify to the value of all of our courses. If within 5 days, you don't feel you have received any benefit from any of our courses, let us know and you are able to attend another Prime Practice course of equal value. *10% Early Bird Discount is applicable if registered one calendar month prior to workshop date and not to be used in conjunction with any other discount. Please refer to www.primepractice.com.au for our Privacy Policy.